

# REAL ESTATE BROKERS CERTIFICATE

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**PROGRAM CODE:** 2C37107

The Real Estate Brokers Certificate (**Formerly Real Estate Sales Certificate**) is designed to prepare students for a career as a real estate broker. The program will provide the details and classroom experience for the student seeking the real estate brokers designation. Upon program completion, students will have completed the courses required to sit for the California Real Estate Brokers license. A minimum grade of C is required in each course taken. This certificate requires 24-24.5 units.

Code	Title	Units
<b>Required Courses: (6 units)</b>		
RE 101 F	Principles of Real Estate	3
RE 201 F	Real Estate Practice	3
<b>Restricted Electives: (18-18.5 units)</b>		<b>18-18.5</b>
RE 102 F	Legal Aspects of Real Estate	3
RE 103 F	Escrow	3
RE 202 F	Real Estate Finance	3
RE 205 F	Property Management	3
RE 206 F	Real Estate Economics	3
RE 207 F	Mortgage Loan Brokering in California	3
RE 208 F	Basic Appraisal Principles and Procedures	3.5
RE 252 F	Advanced Real Estate Finance	3
BUS 240 F	Legal Environment of Business	3
or BUS 240HF	Honors Legal Environment of Business	
or BUS 245 F	Business Law I (formerly BUS 241AF)	
BUS 246 F	Business Law II (formerly BUS 241BF)	3
ACCT 100 F	Small Business Accounting	3
<b>Total Units</b>		<b>24-24.5</b>

## Program Level Student Learning Outcomes

**Outcome 1:** Demonstrate proficiency of the basic principles of California real estate.

**Outcome 2:** Use a working vocabulary of real estate terminology.

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[https://www.curricunet.com/fullerton/reports/program\\_report.cfm?programs\\_id=1198](https://www.curricunet.com/fullerton/reports/program_report.cfm?programs_id=1198)